

# Jim King - A Brief Intro

I am currently leading the delivery organization for the Data & AI segment of Genpact consulting, following the acquisition of my former employer, XponentL, a fast-growing data and AI consultancy. Prior to this, I was most recently working in the pharmaceutical industry, responsible for a portfolio of capabilities in the IT for Research and Development space. The scope of R&D as defined in this role covers everything from research and early development functions to our drug safety, medical and regulatory affairs, and clinical operations capabilities. This scope also encompassed non-regulated, pure research functions through the highly regulated areas in drug safety, clinical, and so on. The breadth of this area and the variety of engagement needs kept the job continuously interesting and provided constant learning opportunities.

As part of my work, I led our innovation pipeline efforts, and this is where I would focus the bulk of my time if I had that luxury. The need to innovate and continuously learn and apply is the foundation of our corporate success and also our personal growth, both in the field of medicine and technology. Look for postings on this topic, and related disciplines throughout the blog.

## Background & Foundation



I served in the United States Marine Corps with the 3rd Light Armored Infantry early in

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Following that, with time in the steel industry and manufacturing engineering, I learned to look at life through a process- and supply-chain lens. This has served me well as many business challenges boil down to a breakdown in a link of the supply chain – information, product, manufacturing, distribution, or otherwise. I have applied and grown my learnings through consulting roles across a wide range of industries, then transitioning to primarily pharmaceutical and healthcare-related roles for roughly the last twenty years and now back into consulting.

I am a continuous learner, and the variety of work I have had opportunities to engage in has improved my adaptability and my ability to bring the right tools to the situation at hand, from business processes to technical and domain-specific work, anchored in strong communication and personal connections.

My strengths lie in understanding a business or opportunity, and then driving or supporting the development of a vision, developing a strategy for execution, and distilling that into action. I have developed and led large-scale PMOs in support of this type of work and have extensive experience in presenting and selling ideas as well as partnering at the executive level. As a part of these activities, I also have direct experience driving programs of change management and communications in conjunction with transformations or capability uplifts.

I have my roots as a developer and an engineer, but a long focus on [Business Relationship Management \(Business Partner\) roles](#) and, through that, Delivery and Portfolio Management in the Pharma / Science R&D space. I have a strong interest in Data and related Analytics capabilities, as well as Cloud and AI-related technologies. I enjoy what I do and look forward to connecting and collaborating!